




Course title (click title for further details)	Lecture/ Seminar	Course no. (KLIPS 2.0)	Course language	ECTS	Module name (not indicative of course level)	BSc MSc**	Early leaver option*	Lecturer
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### CURRENT TOPICS

<a href="#">CEMS Management Skills</a>	Seminar	14015.5000		6	Current Topics VIII	MSc	Yes	Seitler-Käfer
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### ACCOUNTING & TAXATION

<a href="#">International Tax Planning: Transfer Pricing and Supply Chain Planning</a>	Lecture	14016.5004		6	Accounting & Taxation I	MSc	Yes	Borstell
<a href="#">Operative Controlling</a>	Lecture	14016.5003		6	Accounting & Taxation II	MSc	Yes	Homburg, Hoppe, Breuer
<a href="#">Strategic Controlling</a>	Lecture	14016.5006		6	Accounting & Taxation IV	MSc	t.b.c.	Homburg, Hoppe, Breuer

### CORPORATE DEVELOPMENT



<a href="#">Strategic Management</a>	Lecture	14253.5008		6	Corporate Development I	MSc	Yes	Heinz, Block
<a href="#">Managing Business Ethics in Organizations and Markets</a>	Lecture	14253.5010		6	Corporate Development II	MSc	No	Dogan, Apffelstaedt, Eck
<a href="#">Corporate Innovation</a>	Seminar	14253.5006		6	Corporate Development III	MSc	t.b.c.	Amelung, Höhn
<a href="#">Mergers and Acquisitions</a>	Lecture	14253.5003		6	Corporate Development III	MSc	No	Ebers, Grans-Siebel

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<a href="#">Business Simulation (CAPSIM) on Strategy Formulation and Implementation (Early Application by Email!)</a>	Seminar	14253.5005		6	Corporate Development IV	MSc	Yes	Stettner
<a href="#">Strategic Human Resource Management</a>	Lecture	14253.5004		6	Corporate Development VI	MSc	Yes	Sliwka, Lenz, Vogelsang

## FINANCE

<a href="#">Capital Market Theory &amp; Corporate Finance Theory</a>	Lecture	14259.5101		12	Current Topics V	MSc	Yes	Pütz, Hendriock, Hess, Wolf
<a href="#">Value-Based Management in Insurance - Theory and Practice</a>	Lecture	14259.5000		6	Current Topics VI	MSc	t.b.c.	Schradin, Endres, Schmitz
<a href="#">International Financial Management</a>	Lecture	14259.5001		6	Finance I	MSc	Yes	Jaspersen
<a href="#">Financing SMEs (CEMS only)</a>	Seminar	14259.5004		6	Finance III	MSc	t.b.c.	Hartmann-Wendels
<a href="#">Risk Management</a>	Lecture	14259.5002		6	Finance IV	MSc	No	Hartmann-Wendels, Neitzert
<a href="#">Empirical Applications in Investments and Finance</a>	Lecture	14259.5009		6	Finance V	MSc	No	Limbach, Lesmeister
<a href="#">Empirical Corporate Finance</a>	Lecture	14259.5010		6	Finance VI	MSc	Yes	Hess, Vater
<a href="#">Insurance Economics</a>	Lecture	14259.5007		6	Business Administration II	MSc	t.b.c.	Schradin, Breidbach

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## MARKETING

<a href="#">Consumer Psychology and Behavior</a>	Lecture	14266.5007		6	Current Topics VII	MSc	Yes	Imschloss
<a href="#">Retailing</a>	Lecture	14266.5002		6	Marketing I	MSc	t.b.c.	Imschloss
<a href="#">Practical Applications in Retailing</a>	Seminar	14266.5008		6	Marketing III	MSc	Yes	Linzbach
<a href="#">Customer Relationship Management</a>	Lecture	14266.5005		6	Marketing V	MSc	No	Reinartz
<a href="#">Marketing Performance Management</a>	Lecture	14266.5010		6	Marketing VI	MSc	Yes	Gemmer, Karagür
<a href="#">Marketing of Digital Innovations</a>	Lecture	14266.5004		6	Business Administration II	MSc	No	Marchand

## SUPPLY CHAIN MANAGEMENT



<a href="#">Predictive Analytics</a>	Lecture	14271.5009		6	Supply Chain Management I	MSc	Yes	Fugger
<a href="#">Prescriptive Analytics</a>	Lecture	14271.5010		6	Supply Chain Management II	MSc	No	Fügener
<a href="#">Supply Chain Strategy</a>	Lecture	14271.5002		6	Supply Chain Management III	MSc	Yes	Sting, Schleef

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<a href="#">Supply Chain Innovation</a>	Lecture	14271.5007		6	Supply Chain Management IV	MSc	No	Sting, Mosner
<a href="#">Supply Chain Management (CEMS only)</a>	Lecture	14271.5006		6	Supply Chain Management VI	MSc	Yes	Sting, Schleef

### INFORMATION SYSTEMS

<a href="#">Analytics and Applications</a>	Lecture	14277.5000		6	Business Administration I	MSc	No	Ketter, Kienscherf, Naseri, Schroer
<a href="#">Digital Transformation and Innovation</a>	Lecture	14277.5003		6	Business Administration III	MSc	No	Schoder, Tilly, Melsbach
<a href="#">Information Systems and Environmental Sustainability</a>	Lecture	14277.5002		6	Business Administration IV	MSc	No	Zeiß

### STATISTICS AND ECONOMETRICS

<a href="#">Core Econometrics I</a>	Lecture	14314.5003		6	Statistics I	MSc	No	Liesenfeld, Buschmann
<a href="#">Core Econometrics II</a>	Lecture	14314.5004		6	Statistics II	MSc	No	Liesenfeld, Buschmann

### ECONOMICS







<a href="#">Growth, Energy, Climate Change</a>	Lecture	14289.5011		6	Microeconomics I	MSc	No	Lindenberger
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<a href="#">Energy Markets and Regulation</a>	Lecture	14289.5007		6	Microeconomics III	MSc	No	Wagner, Frings
<a href="#">Information and Strategy</a>	Lecture	14289.5000		6	Microeconomics IV	MSc	No	Schottmüller
<a href="#">Economic Engineering (early pre-Semester Seminar)</a>	Lecture	14289.5010		6	Microeconomics VI	MSc	Yes	Ockenfels, Cramton, Westkamp
<a href="#">Macroeconomics</a>	Lecture	14302.5102		6	Macroeconomics I	MSc	No	Krause, Giovanardi
<a href="#">Financial Intermediation Theory and Financial Regulation</a>	Lecture	14302.5003		6	Macroeconomics II	MSc	No	Schempp
<a href="#">Global Strategy (CEMS only)</a>	Seminar	14289.5006		6	Economics II	MSc	Yes	Betzüge, Bocklet

#### ECONOMIC GEOGRAPHY

<a href="#">Global South, Emerging Economies and New Global Growth Regions (Adv.)</a>	Seminar	16230.5002		6	Current Topics VI	MSc	No	Bußler
<a href="#">Enterprises and Regional Development</a>	Seminar	16230.5001		6	Business Administration IV	MSc	No	Fuchs

#### SOCIAL SCIENCES





<a href="#">Behavioral Finance</a>	Seminar	14320.5003		6	Sociology I	MSc	No	Hölz, Plettenberg
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<a href="#">Consumer Behavior</a>	Seminar	14320.5001		6	Sociology II	MSc	No	Michels, Plettenberg
<a href="#">Organizational Behavior</a>	Seminar	14320.5002		6	Sociology III	MSc	Yes	Linnartz, Plettenberg
<a href="#">Consumption in the Digital Age</a>	Seminar	14320.5010		6	Sociology IV	MSc	Yes	Kang
<a href="#">Digital Transformation in Organizations</a>	Seminar	14320.5011		6	Sociology V	MSc	No	Kang

#### POLITICAL SCIENCE

<a href="#">Who Rules the Economy? The Political Economy of Labor and Business</a>	Seminar	14335.5005		9	Political Science II	Ma	t.b.c.	Trampusch
<a href="#">Elections as Instruments of Democracy</a>	Seminar	14335.5018		9	Political Science III	Ma	t.b.c.	Basu
<a href="#">Comparing European Democracies</a>	Lecture	14335.5009		6	Political Science V	Ma	Yes	Proksch

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