



Course title (click title for further details)	Lecture/ Seminar	Course no. (KLIPS 2.0)	Course language	ECTS	Module name (not indicative of course level)	BSc MSc**	Early leaver option*	Lecturer
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CURRENT TOPICS

Business English	Seminar	14014.5000		6	Current Topics VIII	BSc	No	Elbrechter
Entscheidungstheorie (Incomings)	Lecture	14282.5100		6	Business Administration III	BSc	No	Groß, Möller
Design Thinking	Seminar	14014.5001		6	Business Administration IV	BSc	No	Tracy Kistner, Annika Doll
CEMS Management Skills	Seminar	14015.5000		6	Current Topics VIII	MSc	Yes	Seitler-Käfer
Master – Media and Technology Management Selected Issues (Prof. Loebbecke) - Incomings	Seminar	14284.5000		6	Business Administration III	MSc	No	Loebbecke
Media and Technology Management Selected Issues (Prof Wellbrock)	Seminar	14284.5002		6	Business Administration III	MSc	No	Wellbrock
MTM Entrepreneurship / Project (Prof. Kunz) - Incomings	Seminar	14284.5001		6	Business Administration III	MSc	No	Kunz

ACCOUNTING & TAXATION







Fundamentals in International Taxation	Lecture	14016.5000		6	Accounting & Taxation II	BSc	Yes	Overesch
Fundamentals in International Accounting	Lecture	14016.5001		6	Accounting & Taxation III	BSc	Yes	Loitz

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Financial Statement Analysis	Lecture	14016.5007		6	Accounting & Taxation IV	BSc	Yes	Stich
Einführung in Accounting	Lecture	14016.5100		12	Accounting & Taxation VI	BSc	No	Homburg, Overesch, Kübel, Liesenfeld, Kölle
International Tax Planning: Transfer Pricing and Supply Chain Planning	Lecture	14016.5004		6	Accounting & Taxation I	MSc	Yes	Borstell
Operative Controlling	Lecture	14016.5003		6	Accounting & Taxation II	MSc	Yes	Homburg, Hoppe, Breuer
Strategic Controlling	Lecture	14016.5006		6	Accounting & Taxation IV	MSc	t.b.c.	Homburg, Hoppe, Breuer
Ausgewählte Fragen des Controlling	Lecture	14016.5002		6	Accounting & Taxation V	MSc	No	N.N.

CORPORATE DEVELOPMENT










Einführung in die Unternehmens- und Wirtschaftsethik	Lecture	14253.5101		6	Corporate Development I	BSc	No	Irlenbusch, Apffelstaedt, Conrads, Eck
Decision Analysis	Seminar	14253.5000		6	Corporate Development II	BSc	Yes	Graumann
Behavioral Topics in Corporate Social Responsibility	Seminar	14253.5001		6	Corporate Development III	BSc	t.b.c.	Irlenbusch, Apffelstaedt, Conrads, Eck
Bachelorseminar Corporate Development?	Seminar	14253.5002		6	Corporate Development III	BSc	t.b.c.	Sliwka

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International Strategic Management	Lecture	14253.5007		6	Corporate Development IV	BSc	Yes	Schwens, Friederici
Einführung in Corporate Development	Lecture	14253.5100		9	Corporate Development V	BSc	No	Irlenbusch, Apffelstaedt, Eck
Strategic Management	Lecture	14253.5008		6	Corporate Development I	MSc	Yes	Heinz, Block
Managing Business Ethics in Organizations and Markets	Lecture	14253.5010		6	Corporate Development II	MSc	No	Dogan, Apffelstaedt, Eck
Corporate Innovation	Seminar	14253.5006		6	Corporate Development III	MSc	t.b.c.	Amelung, Höhn
Mergers and Acquisitions	Lecture	14253.5003		6	Corporate Development III	MSc	No	Ebers, Grans-Siebel
Business Simulation (CAPSIM) on Strategy Formulation and Implementation (Early Application by Email!)	Seminar	14253.5005		6	Corporate Development IV	MSc	Yes	Stettner
Advanced Seminar Corporate Development and Business Ethics	Seminar	14253.5009		6	Corporate Development V	MSc	t.b.c.	Apffelstaedt, Eck
Strategic Human Resource Management	Lecture	14253.5004		6	Corporate Development VI	MSc	Yes	Sliwka, Lenz, Vogelsang

FINANCE











Fundamentals of Financial Management	Lecture	14014.5002		6	Finance I	BSc	Yes	Immenkötter
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Bachelorseminar Contemporary Research in Finance	Seminar	14259.5006		6	Finance III	BSc	Yes	Jaspersen
Einführung in Investition und Finanzierung	Lecture	14259.5100		9	Finance V	BSc	No	Kempf, Pütz
Capital Market Theory & Corporate Finance Theory	Lecture	14259.5101		12	Current Topics V	MSc	Yes	Pütz, Hendriock, Hess, Wolf
Value-Based Management in Insurance - Theory and Practice	Lecture	14259.5000		6	Current Topics VI	MSc	t.b.c.	Schradin, Endres, Schmitz
International Financial Management	Lecture	14259.5001		6	Finance I	MSc	Yes	Jaspersen
Financing SMEs (CEMS only)	Seminar	14259.5004		6	Finance III	MSc	t.b.c.	Hartmann-Wendels
Risk Management	Lecture	14259.5002		6	Finance IV	MSc	No	Hartmann-Wendels, Neitzert
Empirical Applications in Investments and Finance	Lecture	14259.5009		6	Finance V	MSc	No	Limbach, Lesmeister
Empirical Corporate Finance	Lecture	14259.5010		6	Finance VI	MSc	Yes	Hess, Vater
Insurance Economics	Lecture	14259.5007		6	Business Administration II	MSc	t.b.c.	Schradin, Breidbach

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MARKETING



Methods & Concepts of Marketing Mix Management	Lecture	14266.5101		12	Current Topics IV	BSc	No	Edeling, Gemmer, Bruno, Pollmann-Schweckhorst
Methods of Marketing Mix Management	Lecture	14266.5000		6	Marketing I	BSc	Yes	Bruno, Pollmann-Schweckhorst
Body Image	Seminar	14014.5004		6	Marketing II	BSc	Yes	Anke Kleim
Einführung ins Marketing	Lecture	14266.5100		9	Marketing V	BSc	Yes	Fritze, Hinze
Consumer Psychology and Behavior	Lecture	14266.5007		6	Current Topics VII	MSc	Yes	Imschloss
Retailing	Lecture	14266.5002		6	Marketing I	MSc	t.b.c.	Imschloss
Practical Applications in Retailing	Seminar	14266.5008		6	Marketing III	MSc	Yes	Linzbach
Business Simulation - Schwerpunktmodul Selected Issues in Marketing I	Lecture	14266.5009		6	Marketing IV	MSc	t.b.c.	Schwerdtfeger
Customer Relationship Management	Lecture	14266.5005		6	Marketing V	MSc	No	Reinartz
Marketing Performance Management	Lecture	14266.5010		6	Marketing VI	MSc	Yes	Gemmer, Karagür

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Business Project Marketing - Digitization of the pharmaceutical industry	Seminar	14266.5011		6	Marketing VI	MSc	No	Pollmann-Schweckhorst
Marketing of Digital Innovations	Lecture	14266.5004		6	Business Administration II	MSc	No	Marchand

SUPPLY CHAIN MANAGEMENT




Operations Research	Lecture	14271.5000		6	Supply Chain Management I	BSc	Yes	Fügener, Gass, Walzner
Supply Chain Management und Management Science - Strategic Procurement	Lecture	14271.5001		6	Supply Chain Management II	BSc	Yes	Fugger
Bachelorseminar Supply Chain Management - Strategy and Innovation	Seminar	14271.5008		6	Supply Chain Management IV	BSc	t.b.c.	Kalmes
Einführung in Supply Chain Management	Lecture	14271.5100		9	Supply Chain Management V	BSc	Yes	Thonemann
Supply Chain Management & Management Science - Supply Chain Strategy and Innovation	Lecture	14271.5101		12	Supply Chain Management VI	BSc	No	Fugger, Sting, Kalmes
Predictive Analytics	Lecture	14271.5009		6	Supply Chain Management I	MSc	Yes	Fugger
Prescriptive Analytics	Lecture	14271.5010		6	Supply Chain Management II	MSc	No	Fügener
Supply Chain Strategy	Lecture	14271.5002		6	Supply Chain Management III	MSc	Yes	Sting, Schleef

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Supply Chain Innovation	Lecture	14271.5007		6	Supply Chain Management IV	MSc	No	Sting, Mosner
Hauptseminar Supply Chain Management und Management Science (Games)	Seminar	14271.5005		6	Supply Chain Management V	MSc	No	Alicke
Supply Chain Management (CEMS only)	Lecture	14271.5006		6	Supply Chain Management VI	MSc	Yes	Sting, Schleef

INFORMATION SYSTEMS

System Analysis and Design	Lecture	14277.5005		6	Current Topics VII	BSc	No	Werder, Hovestadt
Bachelorseminar Information Systems and Digital Technology	Seminar	14277.5006		6	Business Administration I	BSc	No	Richter, Werder
Einführung in die Wirtschaftsinformatik	Lecture	14277.5100		6	Business Administration II	BSc	No	Demirkan, Ketter, Recker, Rosenkranz, Schoder
Analytics and Applications	Lecture	14277.5000		6	Business Administration I	MSc	No	Ketter, Kienscherf, Naseri, Schroer
Advanced Seminar Information Systems for Sustainable Society	Lecture	14277.5001		6	Business Administration II	MSc	t.b.c.	Ketter, Kienscherf, Schroer
Digital Transformation and Innovation	Lecture	14277.5003		6	Business Administration III	MSc	No	Schoder, Tilly, Melsbach
Information Systems and Environmental Sustainability	Lecture	14277.5002		6	Business Administration IV	MSc	No	Zeiß

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STATISTICS AND ECONOMETRICS

Einführung in die Beschreibende Statistik und Wirtschaftsstatistik	Lecture	14314.5100		6	Statistics I	BSc	No	Gribisch, Dyckerhoff
Core Econometrics I	Lecture	14314.5003		6	Statistics I	MSc	No	Liesenfeld, Buschmann
Core Econometrics II	Lecture	14314.5004		6	Statistics II	MSc	No	Liesenfeld, Buschmann
Multivariate Statistics	Lecture	14314.5000		6	Statistics III	MSc	No	Gribisch
Advanced Statistics (Statistical Inference)	Lecture	14314.5001		6	Statistics IV	MSc	No	Wied

ECONOMICS












Labor Market Tournaments	Seminar	14289.5009		6	Microeconomics III	BSc	No	Gürtler, Struth
Einführung in Mikroökonomik für BWL	Lecture	14289.5100		9	Microeconomics VI	BSc	No	Fath, Struth
Arbeitsmarktökonomik	Lecture	14302.5100		6	Macroeconomics I	BSc	No	Krause
Economic History	Lecture	14302.5002		6	Macroeconomics I	BSc	No	Hornung, Villacís Hidalgo

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Topics in Public Economics	Lecture	14302.5000		6	Macroeconomics II	BSc	No	Hansen, Vogel
Allgemeine Wirtschaftspolitik	Lecture	14987.5100		6	Macroeconomics III	BSc	No	Roth
Seminar in Public Economics	Seminar	14302.5004		6	Macroeconomics IV	BSc	t.b.c.	Hansen
Einführung in Makroökonomik für BWL	Lecture	14302.5101		9	Macroeconomics V	BSc	No	N.N.
International Economics	Lecture	14302.5103		6	Economics I	BSc	Yes	Prantl
Managerial Economics	Lecture	14289.5004		6	Economics II	BSc	No	Schmitz, Kusterer
Development Economics	Lecture	14302.5008		6	Current Topics VIII	MSc	No	Hornung
Growth, Energy, Climate Change	Lecture	14289.5011		6	Microeconomics I	MSc	No	Lindenberger
Game Theory	Lecture	14289.5101		6	Microeconomics II	MSc	No	Rockenbach
Energy Markets and Regulation	Lecture	14289.5007		6	Microeconomics III	MSc	No	Wagner, Frings
Seminar in Energy, Resource and Environmental Economics	Seminar	14289.5008		6	Microeconomics IV	MSc	t.b.c.	Betzüge, Bocklet

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Information and Strategy	Lecture	14289.5000		6	Microeconomics IV	MSc	No	Schottmüller
Topics in Behavioral Economics	Seminar	14289.5002		6	Microeconomics V	MSc	No	Grundmann
Applied Econometrics	Lecture	14289.5012		6	Microeconomics V	MSc	No	Dovern-Pinger
Economic Engineering (early pre-Semester Seminar)	Lecture	14289.5010		6	Microeconomics VI	MSc	Yes	Ockenfels, Cramton, Westkamp
Beyond Standard Game Theory	Seminar	14289.5014		6	Microeconomics VI	MSc	No	Gramb
Macroeconomics	Lecture	14302.5102		6	Macroeconomics I	MSc	No	Krause, Giovanardi
Financial Intermediation Theory and Financial Regulation	Lecture	14302.5003		6	Macroeconomics II	MSc	No	Schempp
Media Economics	Lecture	14289.5003		6	Macroeconomics IV	MSc	No	Münster
Labor mobility and employment opportunities	Seminar	14302.5007		6	Macroeconomics VI	MSc	No	Krause, Hartmann
Macroeconomics, Demographics and Health	Seminar	14302.5001		6	Economics I	MSc	t.b.c.	Hansen
Global Strategy (CEMS only)	Seminar	14289.5006		6	Economics II	MSc	Yes	Betzüge, Bocklet

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ECONOMIC GEOGRAPHY

Seminar: Main Features of Economic Geography	Seminar	16230.5000		12	Current Topics V	BSc	No	Lopez
Global South, Emerging Economies and New Global Growth Regions (Adv.)	Seminar	16230.5002		6	Current Topics VI	MSc	No	Bußler
Enterprises and Regional Development	Seminar	16230.5001		6	Business Administration IV	MSc	No	Fuchs

SOCIAL SCIENCES










Einführung in die Psychologie	Lecture	14320.5100		6	Sociology I	BSc	No	Ehlebracht
Einführung in die soziologische Theorie	Lecture	14320.5101		9	Sociology V	BSc	No	Kroneberg
Family and Social Change	Lecture	14320.5005		6	Current Topics VII	MSc	No	Yastrebov, Leopold
Behavioral Finance	Seminar	14320.5003		6	Sociology I	MSc	No	Hölz, Plettenberg
Scientific Observation: Definitions and Problems	Seminar	14320.5008		6	Sociology I	MSc	No	Dreier
Consumer Behavior	Seminar	14320.5001		6	Sociology II	MSc	No	Michels, Plettenberg

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The Nature of Empirical Theories	Seminar	14320.5009		6	Sociology II	MSc	No	Dreier
Organizational Behavior	Seminar	14320.5002		6	Sociology III	MSc	Yes	Linnartz, Plettenberg
Theories of Social Inequality from Past to Present	Seminar	14320.5004		6	Sociology III	MSc	No	Yastrebov, Leopold
Consumption in the Digital Age	Seminar	14320.5010		6	Sociology IV	MSc	Yes	Kang
Life-Course Perspectives on Deviance and Crime	Seminar	14320.5007		6	Sociology IV	MSc	No	Seddig, Davidov
Digital Transformation in Organizations	Seminar	14320.5011		6	Sociology V	MSc	No	Kang
Sociology of Population	Seminar	14320.5006		6	Sociology V	MSc	No	Hank,
Social Influence	Seminar	14320.5012		6	Sociology VI	MSc	t.b.c.	Schlösser
Social Skills for Cross-Cultural Competence	Seminar	14320.5000		6	Sociology VI	MSc	Yes	Fetchenhauer

POLITICAL SCIENCE












Grundlagen der Politischen Theorie und Ideengeschichte	Lecture	14335.5101		6	Current Topics VI	BSc	No	Leidhold
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Politische Ökonomie der Digitalisierung	Seminar	14335.5022		6	Political Science I	BSc	No	Clessienne
Grundlagen der Vergleichenden Analyse Politischer Institutionen	Lecture	14335.5100		6	Political Science II	BSc	No	Kaiser
Political Thought in Modern China	Seminar	14335.5001		9	Political Science III	BSc	Yes	Halbeisen
Politische Repräsentation	Seminar	14335.5014		9	Political Science IV	BSc	t.b.c.	Röth
Parliaments as an Objective of Analysis in Political Science	Seminar	14335.5000		6	Political Science V	BSc	t.b.c.	Schwalbach, Rozyumayeva
Gender and Politics	Seminar	14335.5019		6	Political Science VI	BSc	No	Celebi
Research Design and Research Logic	Seminar	14335.5021		9	Current Topics I	Ma	No	Rohlfing
The Americas in the Time of Donald Trump: A Look at the Different Faces of the Right	Seminar	14335.5016		6	Current Topics VI	MSc	No	Klein
Introduction to Quantitative Methods	Seminar	14335.5011		9	Political Science I	Ma	Yes	Castanho Silva
Strategic Models of Democratic Politics	Seminar	14335.5017		9	Political Science I	Ma	t.b.c.	Basu
Who Rules the Economy? The Political Economy of Labor and Business	Seminar	14335.5005		9	Political Science II	Ma	t.b.c.	Trampusch

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Digital Politics	Seminar	14335.5003		9	Political Science II	Ma	t.b.c.	Castanho Silva
Research Designs and Case Studies in Comparative Political Economy	Seminar	14335.5006		9	Political Science III	Ma	t.b.c.	Trampusch
Elections as Instruments of Democracy	Seminar	14335.5018		9	Political Science III	Ma	t.b.c.	Basu
Types of Democracy	Seminar	14335.5002		9	Political Science IV	Ma	t.b.c.	Kaiser
Introduction to Qualitative Methods. Process tracing and case studies in comparative politics	Seminar	14335.5020		9	Political Science IV	Ma	No	Rohlfing
Comparing European Democracies	Lecture	14335.5009		6	Political Science V	Ma	Yes	Proksch
Comparative Political Institutions	Lecture	14335.5008		6	Political Science VI	Ma	Yes	Röth

HEALTH ECONOMICS

Philosophy of Inclusion and Community Building	Lecture	14344.5000		6	Health Economics I	MSc	No	Schulz-Nieswandt
International Comparison of Health Care Systems	Lecture	14344.5001		6	Health Economics II	MSc	No	Schulz-Nieswandt

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