# Get to know NGC!

C E M S

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### **About us**

We are a **CEMS student-run** initiative that provides *free* pro-bono management consulting services to social enterprises around the world.

Our goal is to develop feasible and sustainable solutions for social enterprises while providing CEMS students with hands-on consulting experience and enabling them to give something back to society.



# **Our Global Impact**

### Since 2013, NGC helps social enterprises from various industries all around the world



## **How Does It Work**

NGC run projects throughout the whole year:

- Projects have a duration of 10-12 weeks and Consultants are normally required to work on average 4-6 hours per week
- Each project gets assigned a team of **3-5 CEMS Consultants** working from all around the world
- Each virtual team is coordinated by one Project
  Manager, who will provide support and guidance
- At the end of the project, a **presentation** will be given by the team of consultants to the enterprise to show their findings and recommendations
- You will also have the opportunity to attend webinars and receive mentorship from professionals from top consultancies such as McKinsey, BCG and Bain



# **Examples of clients/projects**

**BE AD** 

#### Value Proposition

BEAD (previously known as Positive Energy) offers commercial buildings owners a disruptive solution to save energy and cost.

The scope of NGC project with BEAD was to help the organization understand how insurance companies were handling claims and identified how BEAD's technology could be incorporated into their process.

### CENTRO COMUNITÁRIO Paróquia de carcavelos

### Social Media and Communication Strategy

Centro Comunitário creates projects for children, seniors, addicts, families in need, immigrants, unemployed people and other communities with the aim to find appropriate answers to their social needs, promoting their development and social wellbeing.

The NGC project scope was to develop a social media and communication strategy for Centro Comunitário to gain more exposure in the community and beyond and to propose an actionable plan to be implemented in the short term.

### **Distribution and Operations Strategy**

STMNT is an eco-friendly dress rental platform that allows customers to pick dresses without the financial or environmental cost and to earn cash from items hanging in their closet.

The NGC team was asked by STMNT to carry out a market analysis on the clothing rental industry in Canada and to develop a full distribution and overall operations strategy for them.



# STMNT

# **Our Spring 2022 projects!**

Click on each company's logo to find out more about the projects



Sustainable Sportswear Project aim: advertising & social media strategy Scope: Germany, Austria & Europe



**News Industry** 

Project aim: industry research & partnerships identification Scope: Global



HR, Learning & DevelopmentProjectaim:research&communication planScope:HR & technology departments



Environmental Sustainability

Project aim: quantitative & qualitative impact assessment, KPI recommendations Scope: Austria & Europe



Front Line Industry

**Project aim:** marketing & online strategy **Scope:** Germany & Europe



**Online Education** 

**Project aim:** advertising strategy & partnerships identification **Scope:** Austria & Europe

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### Fashion E-commerce

Project aim: go-to market strategy & marketing strategy Scope: Global



#### Fashion E-commerce

**Project aim:** product development plan **Scope:** Global

For more information on recruiting: HERE

